# KFH'S GROUP CORPORATE PROFILE



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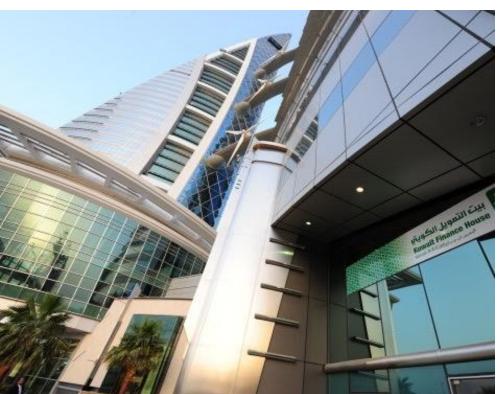
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# HISTORY AND EXPANSION





1977

**KFH** established

1978

Doors opened to public

1984

Listed in Kuwait Stock Exchange

1989

ck Kuveyt Turk established 1999

KFH Capital established

2002

KFH Bahrain established 2005

KFH Malaysia established

2009

KFH Saudi Arabia established 2015

KFH Germany established

2016

KFH assigned D-SIB status from CBK

2022

Acquisition of AUB Bahrain 2022

The largest listed company in Kuwait Stock Exchange

2023

Acquisition of AUB
Kuwait

## Overview of KFH's Awards & Ratings

**Kuwait** 

Regional

Global



## KFH'S RATINGS



**Fitch**Ratings

Long-Term Issuer Default Rating A
Short-Term Issuer Default Rating F1
STABLE Outlook
24 July 2024



LT FC Bank Deposits Rating A2
ST FC Bank Deposits Rating P-1
STABLE Outlook
31 January 2024

## STRATEGY MAP



KFH VISION To **lead** the international development of Islamic financial services, and become **the most trusted** and **sustainably most profitable** Shariah-compliant bank **in the world** 

KFH MISSION To deliver *superior innovation* and customer service excellence while *protecting* and *enhancing* the interests of all our **stakeholders** 

KFH STRATEGY MAP



## STRATEGIC OBJECTIVE



#### **Segments**

#### **Retail & Private Growth in Existing Banking Customers**

**Corporate Banking** & Project Finance segment

**Commercial & Business banking** segment

### **Strategic Priorities**

Customers

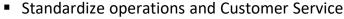
**Innovating with** 

**Fintech** 



- Increase Customers Satisfaction and Retention.
- Expand Customer Base.
- Deeping the relationship.
- Increase Cross-Selling
- KFH seeks to be a key partner and incubator for fintech in the region.
- Building new products and services on top of the latest generation IT infrastructure while working with local and global Fintech.
- Offering a cutting-edge customer experience to expand market presence.
- Digitalization of bank products, services and processes with a heavy investment into IT growth and partnership are a key driver for KFH growth.
- KFH is considering to benefit from main fintech global trends: Money Transfer, Insurance, Saving & Investment, Borrowing, Financial Planning, and blockchain technology e.g. Ripple.

**Operational** 



- Key interaction between the brand and the customers.
- To develop and invest heavily in employees.
- Developing employee's performance metrics in order to provide real-time understanding of customer needs.

Excellence

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## H1-24 Financial Highlights

Net Profit for Shareholders

**KD 341.2 mn** 

23%

Net Financing Income

**KD 558.8 mn** 

21.9%

Net Operating Income

KD 525.5 mn

7.4%

**Cost to Income Ratio** 

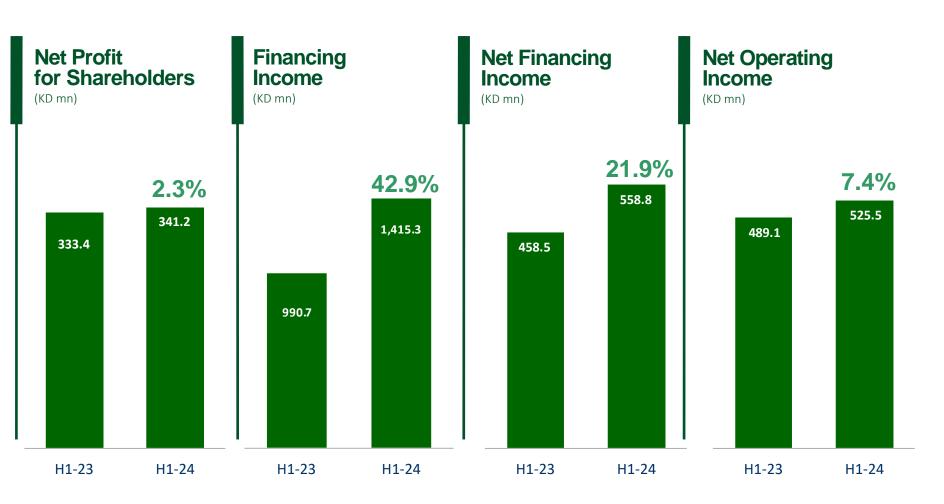
36.19%

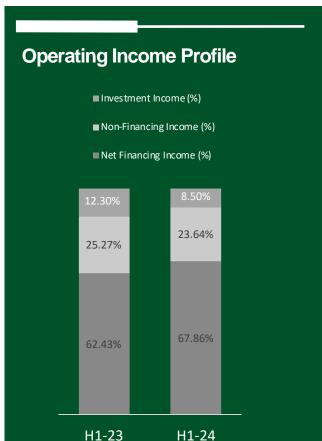
(H1-23: 33.40%)

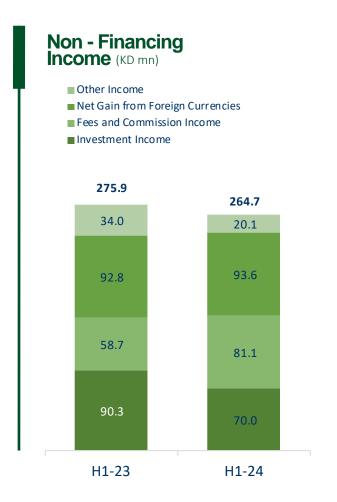
EPS (fils)

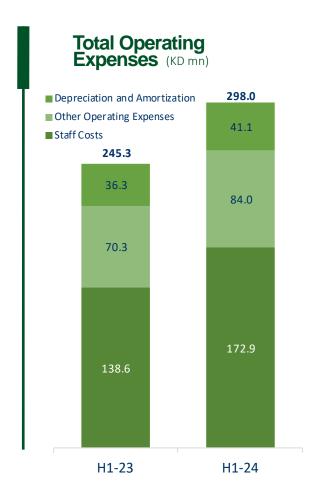
20.73

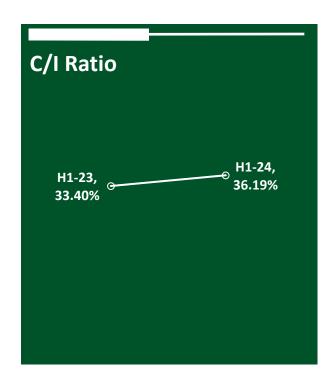
(H1-23 : 20.21fils)

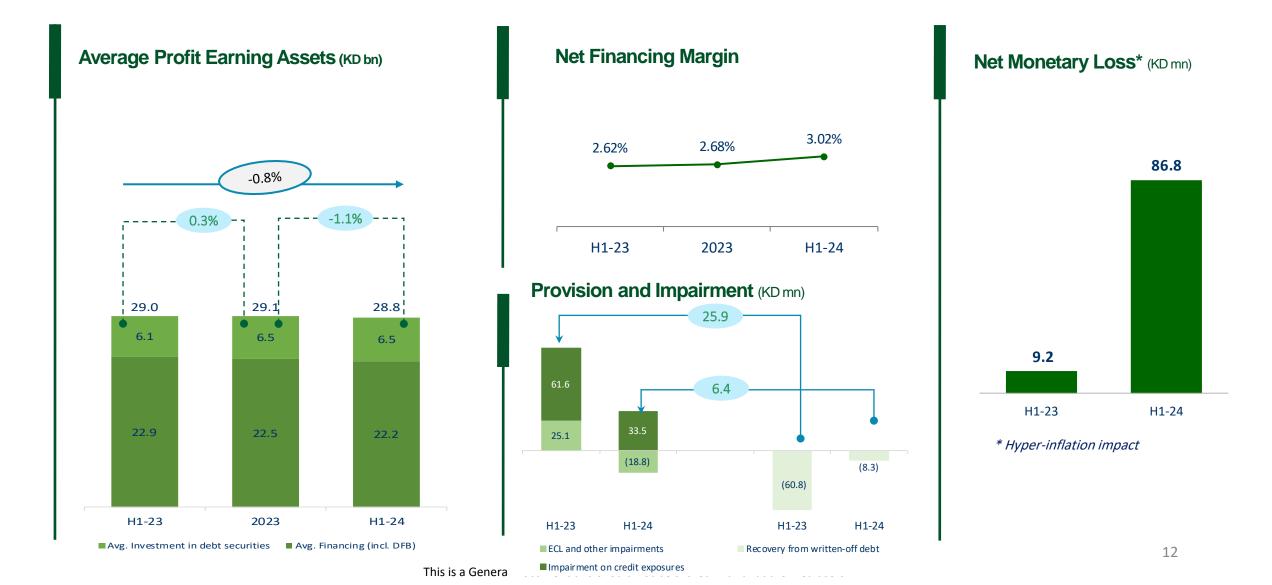


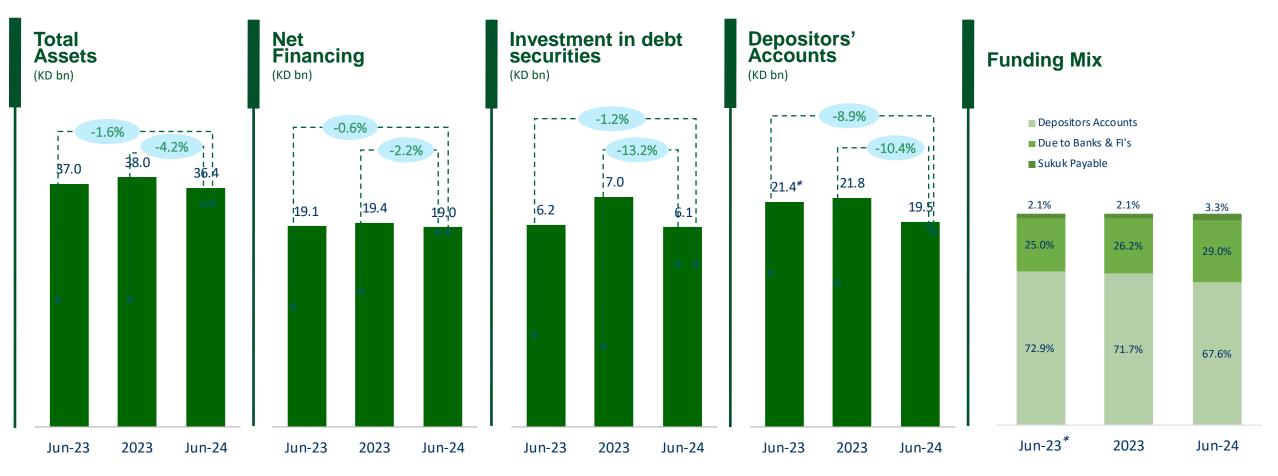




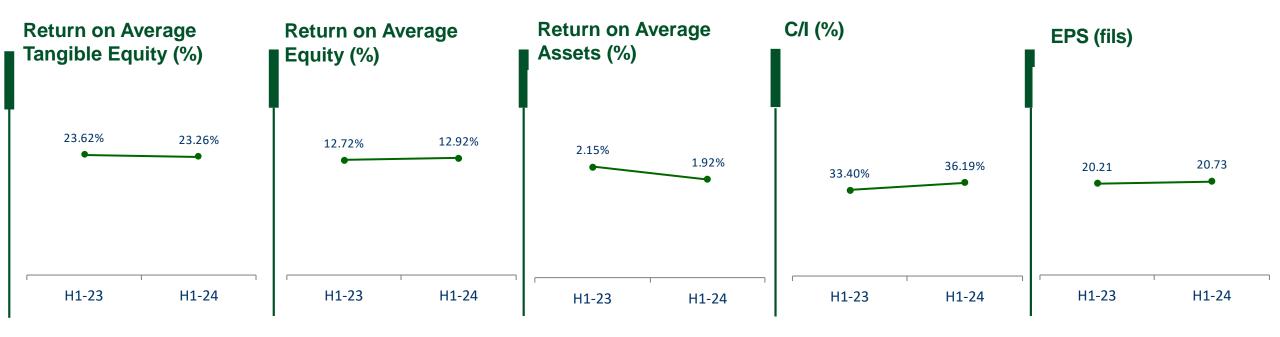








## H1-24 Key Financial Ratios

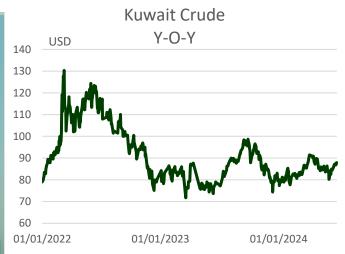


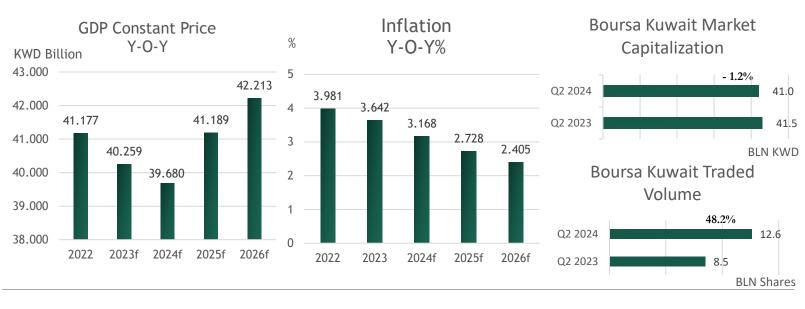
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## **Kuwait's Economic Highlights**

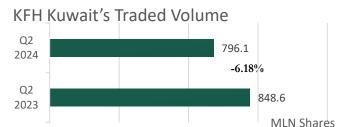






#### KFH Kuwait Market Capitalization





- International Monetary Fund (IMF) expects Kuwait's GDP "constant price" to reach KWD 39.680 billion in 2024 and to increase in the following years.
- Kuwait's annual Inflation rate based on average consumer prices is forecasted to decline by 13% in 2024 compared to 2023.
- Kuwait's crude oil price increased by 13% compared to June 2023 reaching USD 87.58 PB by the end of June 2024.
- Kuwait's credit rating is A+ with a stable outlook, according to Standard & Poor's, A1, with a stable outlook, by Moody's, and AA- with a stable outlook by Fitch.
- The last update of Central Bank of Kuwait (CBK) discount rate in 2023 was an increase by 75 basis points reaching 4.25%.
- Market Capitalization of Boursa Kuwait as of the end of H1 2024 reached 41 billion, dropped by 1.2% while KFH's Market Capitalization exceeded KWD 12 billion as on July 2024.
- Traded volume at Boursa Kuwait by the end of H1 2024 reached KD 12.6 million increased by 48.2% compared to the same period of 2023 while KFH's traded volume reached KD 796.1 million by the end of H1 2024, declined by 6.18% compared to same period of 2023.

### **Consolidated Financial Statements H1-24 Vs. H1-23**

Consolidated Statement of Financial Position (KD million)	Jun-24	Jun-23
Cash and balances with banks and financial institutions	3,356	2,568
Due from Banks	3,058	3,966
Financing receivables	19,002	19,108
Investments in debt securities	6,084	6,157
Trading properties	97	95
Investments	298	268
Investment in associates and joint ventures	534	515
Investment properties	384	400
Other assets	913	1,186
Goodwill and Intangible assets	2,338	2,420
Property and equipment	363	336
TOTAL ASSETS	36,425	37,021
Due to banks	5,071	4,627
Due to financial institutions	3,310	2,721
Sukuk payables and term financing	964	629
Depositors' accounts	19,539	21,443
Other liabilities	1,376	1,545
TOTAL LIABILITIES	30,259	30,966
Share capital	1,711	1,476
Share premium	4,267	3,612
Treasuryshares	(822)	(82)
Reserves	190	229
TOTAL EQUITY ATTRIBUTABLE TO THE SHAREHODERS OF THE BANK	5,346	5,235
Perpetual Tier 1 Capital Securities and Sukuks	502	503
Non-controlling interests	319	317
TOTAL EQUITY	6,166	6,055
TOTAL LIABILITIES AND EQUITY	36,425	37,021

Consolidated Statement of Income (KD million)	Jun-24	Jun-23
Financing income	1,415	991
Financing cost and distribution to depositors	856	532
Net finance income	559	458
Investment income	70	90
Fees and commission income	81	59
Net gain from foreign currencies	94	93
Other operating income	20	34
Non-Financing Income	265	276
Tota Operating Income	823	734
Staff costs	173	139
General and administrative expenses	84	70
Depreciation and amortization	41	36
Total Expenses	298	245
Net Operating Income	525	489
Provisions and impairment	6	26
Net Monetary Loss	87	9
Profit for the Period Before Taxation	432	454
Taxation and Proposed Directors' fees	78	59
Non-controlling interests	13	61
Profit Attributable to Shareholders of the Bank	341	333

### **Consolidated Statement of Financial Position 2019 - 2023**

Consolidated Statement of Financial Position (KD million)	2019	2020	2021	2022	2023
Cash and balances with banks and financial institutions	1,910	2,491	2,325	3,156	3,612
Due from Banks	3,646	3,365	3,350	3,870	2,971
Financing receivables	9,474	10,748	11,355	18,801	19,425
Investments in debt securities	2,292	2,742	2,735	6,085	7,006
Trading properties	108	102	96	95	105
Investments	195	192	219	247	310
Investment in associates and joint ventures	504	521	492	520	543
Investment properties	455	351	325	400	377
Other assets	547	728	654	999	903
Goodwill and Intangible assets	31	32	32	2,463	2,398
Property and equipment	229	230	204	335	359
TOTAL ASSETS	19,391	21,502	21,788	36,969	38,010
Due to banks & Financial Institutions	3,303	4,215	3,424	7,633	7,984
Sukuk payables and term financing	320	315	217	784	636
Depositors' accounts	12,676	14,056	15,038	21,030	21,813
Other liabilities	848	814	803	1,235	1,414
TOTAL LIABILITIES	17,147	19,401	19,481	30,683	31,847
Share capital	698	767	844	1,342	1,476
Share premium	720	720	720	3,612	3,612
Treasury shares	(36)	(28)	(28)	(42)	(113)
Reserves	679	476	395	446	341
TOTAL EQUITY ATTRIBUTABLE TO THE SHAREHOLDERS OF THE BANK	2,060	1,936	1,932	5,358	5,316
Perpetual Tier 1 Capital Securities and Sukuks	0	0	227	502	502
Non-controlling interests	183	165	149	427	345
TOTAL EQUITY	2,243	2,101	2,307	6,286	6,163
TOTAL LIABILITIES AND EQUITY	19,391	21,502	21,788	36,969	38,010

### **Consolidated Statement of Income 2019 - 2023**

Consolidated Statement of Income (KD million)	2019	2020	2021	2022	2023
Financing income	932	893	871	1,322	2,194
Financing cost and distribution to depositors	401	279	286	522	1,228
Net finance income	530	614	586	801	966
Investment income	130	-6	16	44	184
Fees and commission income	79	73	72	90	136
Net gain from foreign currencies	34	70	89	93	140
Other income	41	45	48	44	34
Non-Financing Income	284	181	225	272	495
Total operating income	814	796	811	1,072	1,461
Staff costs	182	172	184	209	287
General and administrative expenses	79	81	82	95	150
Depreciation and amortisation	43	43	42	45	79
Total Expenses	304	296	308	349	515
Net Operating Income	510	500	503	723	945
Provisions and impairment	197	284	135	62	44
Net Monetary Loss	0	0	0	128	73
Profit Before Tax and Zakat	313	215	368	534	828
Taxation and Proposed Directors' fees	51	31	58	99	153
Non-controlling interests	11	36	67	77	91
Profit Attributable to Shareholders of the Bank	251	148	243	358	585

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